

Bidder's Conference
February 26, 2021 at 10:00 AM CST
Via GoToWebinar

Attendees:

Jennifer German, CareerSource Gulf Coast
Corbett Hines, CareerSource Gulf Coast
Donna Stapleton, CareerSource Gulf Coast
Julie Ramirez, Royal American Management
Carlas Wodford, Royal American Management
Glen McDonald, Gulf Coast State College
Tassalhe Dekouche, Gulf Coast State College
Lynn Hamilton, Equus Workforce Solutions
Marion Akers, Equus Workforce Solutions

Ms. German reviewed two Request for Proposals: Job Center Operator and Welfare Transition/SNAP.

Job Center Operator:

1. On page 4, Ms. German reviewed the performance goals and indicated there were three performance measures for contract year 2021-2022. The service provider must meet two of the three measures to earn the 10% holdback. Exceeding one measure will count as meeting two.
2. Ms. German pointed out that a robust plan to make referrals to partners should be part of the response.
3. She also indicated that Determination of Eligibility was extremely important.
4. Page 16, #4, Ms. German spoke about the National Emergency Grants, of which we are currently working three of these grants.
5. She pointed out that there were differences between Basic Career Services and Individual Career Services.
6. Ms. German referred to page 16, indicating that all marketing activities, materials and speaking with the media must be approved in advance by the Director of Communications and/or the Executive Director. This is extremely important!
7. Ms. German asked if there were any questions and there were none, but she indicated that questions could be emailed or faxed to her until noon, March 5, 2021. Any questions received will be answered and distributed to all those attending this meeting.

Ms. German also reviewed the Welfare Transition/SNAP RFP.

1. She pointed out the performance measures on page 3 and continued to review the RFP.
2. Ms. German again pointed out on page 15 that all marketing activities, materials and speaking with the media must be approved in advance by the Director of Communications and/or the Executive Director.
3. She asked if there were any questions. There were not any. However, she advised the attendees to submit any questions to her in writing, via email or fax no later than noon, 12:00 pm CST on March 5, 2021. Any questions received will be answered and distributed to all those attending this meeting. All proposals are due on March 25, 2021.